

🦾 **Nomikos is the contract intelligence platform built for SMBs** — AI analyzes business and legal risks in contracts in minutes, a shared workspace keeps every internal & external stakeholder aligned, and verified legal partners step in only when business teams want a lawyer's support. SMBs get coverage on the full contract lifecycle from first draft to signing, plus lawyer-quality outcomes at a fraction of the time and cost.

<p><b>50M+</b></p> <p>current SMB contracts executed annually in the U.S.</p>	<p><b>12M</b></p> <p>contract lawsuits filed every year against SMBs</p>	<p><b>&lt;12%</b></p> <p>of SMBs in contract-dense verticals use legal resources</p>	<p><b>80%</b></p> <p>of SMB owners would use AI-based contract review</p>
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### NOMIKOS PLATFORM

- MARKETPLACE**  
 Legal experts, on demand participation, and integrated workspace collaboration.
- WORKSPACE**  
 Built for collaboration, negotiation, live editing, referencing, and escalation.
- AI ANALYSIS**  
 Custom protocols, playbooks and workflows, with detailed lawyer-designed contract analysis.
- CORE PLATFORM**  
 A complete agentic development & deployment platform that translates business intent into fully functional, enterprise-grade software.

### THE SOLUTION

**SERVICE MARKETPLACE**

**Legacy Legal Services Models**

Lawyer matching without contract intelligence. Service-first, workflow-second. Reactive, manual, high friction, slows deals down.

Expensive   Legacy Search   Unknown Quality

★ HYBRID ZONE **TARGET**

**NOMIKOS AI**  
AI + INFRASTRUCTURE + HUMAN ACCESS

Business and legal risk analysis, shared deal workspace, and built-in escalation to human legal marketplace — full contract lifecycle coverage at SMB speed.

AI Risk ID   Collaboration   Negotiation  
Legal Escalation   Services Marketplace

**AI POINT-SOLUTIONS**

**AI Drafting & Review Tools**

General AI for contracts. No legal playbooks, no workspace, no marketplace escalation. Insight without support.

AI Review   Add-in   Tool-only Surface  
No Legal Escalation

**CLM PLATFORMS**

**Enterprise Infrastructure (CLM)**

Infrastructure-heavy but not a legal marketplace. Post-contract signing enterprise workflow, repository, and contract compliance platforms built for legal departments — inaccessible to SMB operators.

Workflow   Repository   Enterprise-Only

### THE NOMIKOS ADVANTAGE

<p><b>Built for SMB Teams, Not Law Firms</b></p> <p>Upstream of legal tech with a focus designed to help SMBs close deals fast.</p>	<p><b>Unifies CLM Workflow</b></p> <p>AI contract intelligence, integrated legal services, and contract management into a single SMB platform.</p>	<p><b>Embedded Legal Marketplace</b></p> <p>One-click escalation generates repeat, qualified legal demand.</p>	<p><b>Viral Growth Loop</b></p> <p>Dealmakers can invite counterparties into the platform for collaboration, and an opportunity to be a paying user.</p>
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### MARKET OPPORTUNITY

TAM

**\$50B-\$75B**

15M SMBs x \$5K / year

Global SMB contract & legal services spend

SAM

advertising, construction, consulting, event planning, finance, media & entertainment, travel

**\$20B-\$35B**

High-contract-density verticals

INITIAL BEACHHEAD SOM

**\$10M-\$20M ARR**

Near-Term Opportunity

600K-1M contract-dense SMBs across Event Planning, Travel, Entertainment & Professional Services.

### CUSTOMER TRACTION

- Enterprise:** 1 of 4 companies invited to RFP by a Fortune 100 multinational conglomerate.
- Legal Marketplace:** Active discussions with Am Law 50 firm for platform licensing/partnership.
- High-value SMBs:** Verbal commitments from two mid-sized companies and active discussions with several others.

### REVENUE ARCHITECTURE

SaaS Tiers	55%
Enterprise	25%
Marketplace	20%
Licensing	12%

SaaS Tiers Target: \$5K-\$25K ARR per SMB

### THE ASK · USE OF FUNDS

Product & Engineering	<b>45%</b>
Go-to-Market & Sales	<b>25%</b>
Legal Marketplace Build	<b>15%</b>
Operations & G&A	<b>15%</b>

### Product Milestones

- AI Platform Built:** Fully functional, end-to-end proprietary agentic development & deployment platform is operational.
- Product Launch:** Fully functional product with contract analysis and collaborative workspace set to launch by March 30, 2026.